## CASE STUDY

TO IMPROVE BUSINESS
DATA AND IMPLEMENT A
SYSTEM THAT ENABLED
BETTER DATA QUALITY
MANAGEMENT.



The client is a leading producer of innovative product lines to meet the ever-changing needs of both car consumers and the automotive industry.



## **OBJECTIVE**

To improve business data and implement a system that enabled better data quality management.

## **SOLUTION**

Our consultant's extensive EDI experience helped the client with many trading partner requirements. The team was able to plan and track inventory everywhere in the client's supply chain. Our team was also able to craft a pricing and discount strategy and implement that strategy relying on the Advanced Pricing, Advanced Preferences and capabilities of the Human Capital Management(HCM) Solutions. They also were able to uncover data quality issues that were previously unknown to the client. By finding and fixing these issues our team was able to help our client recover revenue. The new system ensured better data quality management.

## **BUSINESS CHALLENGES**

It was a challenge to gain more control over trade promotion dollars and to Improve company production scheduling and product allocation using order fulfillment.





Improved Finances - We were able to craft a pricing and discount structure thus improving client's trading partner requirements

Better data quality - With the new HCM Solutions in place, the company's data quality management continued to improve.

Process visibility - Client wanted to improve production scheduling and product allocation using order fulfillment. Visibility into these processes allowed the company to plan and track inventory everywhere in the clients supply chain.